

Commercial, Industrial Buildings

- 20,000+ connected devices in the field
- Network sizes between 50 and 500 devices
- Sites with thousands of devices
- 4+ billion unique cloud data entries annually

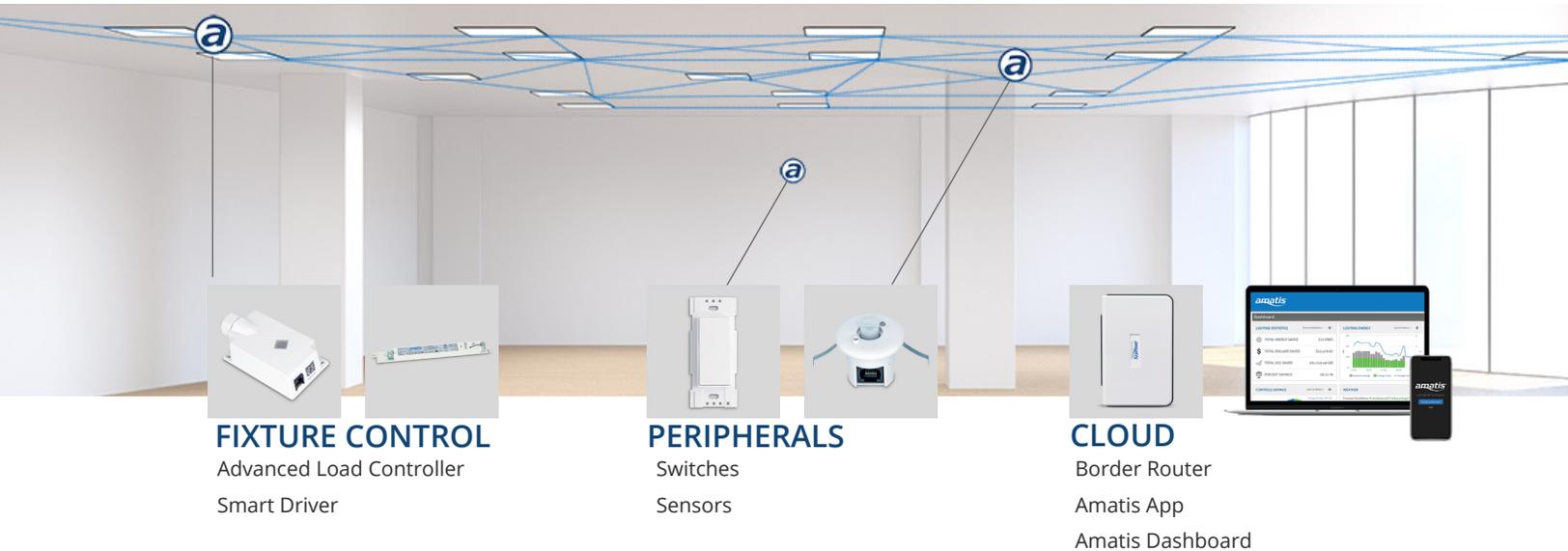


Market Opportunity: There are 6 million commercial buildings covering 87+ billion square feet of floor space in the U.S. With the rise of electricity prices nationwide, stricter government regulations for reducing energy usage, and the expensive nature of wired solutions, wireless lighting controls are an ideal solution to solve these issues. Rebates for energy-efficient products are creating incredible opportunities for commercial building owners. When combined with financing options, adding advanced networked lighting controls that qualify for top-tier rebates can mean \$0 impact on building owner cash flow where the project is financed through the energy saving of the upgrade and not as an out-of-pocket expense.

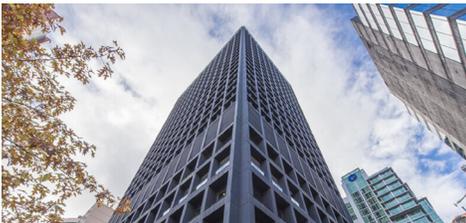


SYSTEM ARCHITECTURE

We believe the mesh network to be the simplest wireless approach to design, install, and commission into a commercial space. Devices in the mesh communicate with one another instead of communicating through central hubs. This extends the wireless range of each device, ensuring robust operation and adapts the wireless communication to the shape of your building in a cost-effective and scalable manner.



DEPLOYMENTS



OFFICE TOWERS

In Vancouver, Canada, we're working with the building facilities team to retrofit a 27-story, 290,000 square foot building. We currently cover 9 floors with 1,638 connected devices.



WAREHOUSES

Amatis fixture controls and sensors can be pre-assembled and integrated with the selected fixtures to save labor costs, especially in highbay environments that require lifts.



MEDICAL FACILITIES

Our low voltage (DC) solutions partner, Nextek Power Systems, has integrated the Amatis system into hospitals and medical offices nationwide.



GROCERY / RETAIL

For retrofit projects, wireless controls are faster to install than wired. This has been useful for projects like grocery stores where installation cannot disrupt business operations.



PARKING GARAGES

Parking garages and semi-outdoor environments are a great application for the Amatis Linear Industrial Fixture with integrated Amatis Smart Driver and internal microwave sensor.



COWORKING SPACES

We've implemented controls at nationwide coworking spaces, where comfort and customization are requirements for changing configurations of growing companies.